

# ADAMPOL SA

### **Company Facts**

#### Overview

- Location: Poland, with 13 Branches globally
- Specialist Industry: Automotive Transport Services
- Website: www.adampolsa.com.pl

## **Challenges**

- Needed to trade with Renault Logistics for continued business growth.
- Renault Logistics had challenging technical requirements Adampol needed to meet.
- To retain the trading relationship, Adampol needed access to an MQ Server over an ENX connection.

#### **Solutions**

- Automotive Logistics
- DiNet
- MQ Server

#### **Benefits**

- Fully hosted solution
- Gained 24/7 real-time visibility of data and files
- Enabled Adampol to become an official supplier to Renault Logistics, future-proofing the relationship
- Enhanced customer experience

# Adampol Meets Renaults Technical Demands using Hosted MQ server over ENX.

## **Strengthening Relationships**

Adampol S.A. supplies vehicle parts and accessories to motor manufacturers. The company wanted to strengthen its strategic trading relationship with Renault Logistics, which it had identified as a valuable customer.

Renault Logistics requires suppliers to connect to its network through an MQ server and the automotive industry's ENX network. This permits a high degree of security and reliability. Adampol, therefore, needed to find a way to meet this technical requirement.

Adampol chose DiNet, an Epicor solution, and the hosted IBM MQ server solution from Data Interchange. Together these services match Renault's challenging technical requirements perfectly and provide an efficient trading environment for Adampol's customers.

The key benefit of the solution is that it is fully hosted. This meant that Adampol was able to exchange messages and data with Renault Logistics without purchasing costly on-premise software, which would have required complicated IT implementation.

Adampol achieved its goal of becoming an official supplier to Renault Logistics. But this was not all; there were broader business benefits as well. DiNet and the hosted MQ server brought greater efficiencies and a competitive advantage for Adampol. This enhanced Adampol's customer experience.

#### **Seamless Transactions**

The first step towards meeting Renault's technical requirement was to find a way to export Adampol's data files in a format that matched Renault's specifications. As Data Interchange has done this for many other automotive industry suppliers, it was not difficult to achieve.

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-Michał Mielech, Manager of the ID Department, Adampol S.A.

"Data Interchange's flexibility, professionalism and comprehensive approach combined with their extensive experience resulted in a solution that fully met our expectations," says Michał Mielech, Manager of the ID Department, Adampol S.A.

With the new solution, data files arrive via DiNet, and Data Interchange makes the hosted ENX connection to Renault Logistics through its own IBM MQ server and the global DiNet Integration Network.

Adampol can monitor exactly what is happening on the network. They use DiNet's dashboard to view their data and files in real-time, with 24/7 access. The transactions have no interruptions – the data is always transferred immediately. In addition, the hosted system help to allow Adampol to create all the reports they require and helps to provide alerts for messages and queries.

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